

Chris Simmons

Managing Director | Retail Brokerage



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TRANSWESTERN ROLE

As the Managing Director of Retail Services, with over 25 years' experience, Chris Simmons has completed over 2,000 lease, sale, and build-to-suit transactions representing almost eleven million square feet of retail space.

Chris specializes in tenant representation and the acquisition of buildings and land. His expertise extends to all types of retail properties, from neighborhood strip centers to regional shopping centers.

Chris' strength is understanding the specific needs of retail owners and tenants. He has been involved in over 150 land sales with total proceeds exceeding \$250 million. Chris has also personally developed over 15 projects and therefore understands the development timeline and process. He has helped many prominent local and national clients identify appropriate trade areas and complete negotiations enabling them to achieve their Midwest real estate objectives.

Chris brings an honest, straightforward approach, combined with exceptional market knowledge that retailers, owners and developers appreciate.

CAREER HIGHLIGHTS

- 2021-2022: Champions' Club | Transwestern
- 2010-2014: X-Team | National Board Member
- 2006/2013: MN Commercial Association of Realtors (MNCAR) | Retail Deal of the Year
- 2007: The Business Journal | 40 Under 40 and Top Commercial Broker
- 2004-2013: MN Commercial Association of Realtors (MNCAR) | Board & Awards Committee
- 2003: Broker of the Year | Minnesota Shopping Center Association (MSCA)
- 2003: Broker of the Year | Welsh Companies

PROFESSIONAL AFFILIATIONS

- Minnesota Commercial Association of Realtors (MNCAR)
- Minnesota Shopping Center Association (MSCA)
- International Council of Shopping Centers (ICSC)
- Realty Resources (realtyresources.org)

TENANT REPRESENTATIVE CLIENTS

Arby's - David Skidmore
Bed Bath & Beyond - Jim Lautenbach
Bob's Furniture - Dan Rabazzi
buy buy Baby - Jim Lautenbach
Cafe Zupas - Edgar Cepuritis
Chipotle - Corey Jones
Craft & Crew - David Denowitz
Discount Tire - Ed O'Rourke
Lucky 13 - Charlie Burrows
MOD Pizza - Steve Blum
Noodles-Dawn Rheinlander/Tim Mosbacher
Northern Tool - Clay Mote
Portillos - Randy Guse
Snooze - Kyle Underwood
Tidal Wave - Henry Hilsman
Total Wine - Phil Armstrong
Ulta - Casey Hartl
Wendy's - Tina Ranke

OWNER/DEVELOPER REPRESENTATIVE CLIENTS

2C - Paul Tucci
Capital Real Estate - Rick Hauser
CSM Corporation - Gary Holmes
Elion Partners - Juan DeAngulo
Oppidan Investments - Joe Ryan
North Shore D.P. - Matt Alexander
Opus - Tim Murnane
Tanurb - Tom Ehrlich
Venture Pass - Dave Carland